





Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS
AUG 19 2014 NP/KH

July 18, 2014

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact:  Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y14-1075-J2, Stormwater Pipe
Video, Cleaning, Sealing and Related Services

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-1075-J2, Stormwater Pipe Video, Cleaning, Sealing and Related Services, to the low responsive and responsible bidder, Envirowaste Services Group, Inc., in the estimated annual contract award amount of \$1,384,045.50. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under this contract consists of providing all labor, materials, equipment and incidentals to inspect, video, detect and fill voids, manholes, catch basins and clean and seal existing storm water lines. Work shall be issued on an as needed basis throughout Orange County, Florida.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and the Business Development Division concur with this recommendation.

Y14-1075-J2, Stormwater Pipe Video, Cleaning, Sealing and Related Services

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REMARKS:

Three bids were received. The low bidder, Envirowaste Services Group, Inc., failed to achieve the M/WBE goal with 0% participation but provided good faith effort documentation. Although the bid of Envirowaste Services Group, Inc. was approximately 35% lower than the next low bidder, Altair Environmental Group, staff attributed price differences to core business experience and economies of scale. Envirowaste Services Group, Inc. also provided written confirmation of prices and assurance of their understanding of the work. Therefore, the bid was determined to be reasonable. Envirowaste Services Group, Inc. has a satisfactory record of performance for this type of work and has been determined to be responsible.

Bids Received:


Envirowaste Services Group, Inc.	Base Year:	\$1,384,045.50
	Option Year 1:	\$1,383,945.50
	Option Year 2:	<u>\$1,383,945.50</u>
	Total Bid:	\$4,151,936.50
Altair Environmental Group	Base Year:	\$1,874,610.00
	Option Year 1:	\$1,874,510.00
	Option Year 2:	<u>\$1,874,510.00</u>
	Total Bid:	\$5,623,630.00
Layne Inliner, LLC	Base Year:	\$3,122,700.00
	Option Year 1:	\$3,122,600.00
	Option Year 2:	<u>\$3,122,600.00</u>
	Total Bid:	\$9,367,900.00



BUSINESS DEVELOPMENT DIVISION

June 24, 2014

TO: John Schmidt, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y14-1075-J2, Stormwater Pipe Video, Cleaning, Sealing and Related Services**

The Business Development Division evaluated the **3 bids** submitted for this project and found that the apparent low bidder **Envriowaste Services Group, Inc.** did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and provided good faith effort documentation.

The second low bid submitted by Altair Environmental Group, LLC did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and provided insufficient good faith effort documentation.

The third low bid submitted by Layne Inliner, LLC did not meet the Orange County MWBE participation goal of 25%. They reported .28% MWBE participation in their bid and provided insufficient good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON

IFB-Y14-1075-J2, Stormwater Pipe Video, Cleaning, Sealing and Related Services

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Envirowaste Services Group, Inc.	\$4,151,936.50	\$0	0%	Yes					99%
2nd Low	Altair Environmental Group, LLC.	\$5,623,630	\$0	0%	Insuf	\$1,471,694	35.45%			0%
3rd Low	Layne Inliner, LLC.	\$9,367,900	\$26,490	0.28%	Insuf	\$5,215,964	125.63%	\$3,744,270	66.58%	3%