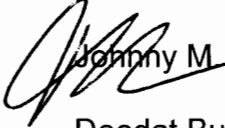




APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS
AUG 19 2014 NP/KH

July 18, 2014

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y14-1066-J2, Guardrail and Handrail
Installation and Repair

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-1066-J2, Guardrail and Handrail Installation and Repair, to the low responsive and responsible bidder, DBI Services, LLC, in the estimated annual contract award amount of \$440,445. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under this contract consists of providing all labor, equipment and materials, including maintenance of traffic and mobilization, for the removal and repair of damaged sections of guardrail or handrail, and the installation of new guardrail or handrail sections. Supplemental work includes realignment of panels, posts and anchorages, and associated hardware to bring existing sections into compliance with current standards. Work shall be issued on an as needed basis throughout Orange County, Florida.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and the Business Development Division concur with this recommendation.

REMARKS:

Five bids were received. The bid of Southeast Attenuators, Inc. did not include an acceptable bid bond and was determined to be non-responsive. Although the bid of DBI Services, LLC was approximately 6% below the engineer's estimate and 13% lower than the next low bidder, Cheyenne Asphalt, Inc., staff attributed price differences to related experience and competitive market conditions. Therefore, the bid was determined to be reasonable. References provided by DBI Services, LLC were rated excellent for this type of work and DBI Services, LLC has been determined to be responsible.

Bids Received

DBI Services, LLC	Base Year:	\$ 440,445.00
	Option Year 1:	\$ 440,345.00
	Option Year 2:	<u>\$ 440,345.00</u>
	Total Bid:	\$ 1,321,135.00
Cheyenne Asphalt, Inc.	Base Year:	\$ 498,181.40
	Option Year 1:	\$ 498,081.40
	Option Year 2:	<u>\$ 498,081.40</u>
	Total Bid:	\$ 1,494,344.20
USA Services of Florida, Inc.	Base Year:	\$ 540,640.00
	Option Year 1:	\$ 540,540.00
	Option Year 2:	<u>\$ 540,540.00</u>
	Total Bid:	\$ 1,621,720.00
RJP Enterprises, Inc.	Base Year:	\$ 581,305.00
	Option Year 1:	\$ 581,205.00
	Option Year 2:	<u>\$ 581,205.00</u>
	Total Bid:	\$ 1,743,715.00




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 10, 2014

TO: John Schmidt, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y14-1066-J2, Guardrail and Handrail Installation and Repair**

The Business Development Division evaluated the 4 bids submitted for this project and found that the apparent low bidder **DBI Services, LLC** did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and provided insufficient good faith effort documentation.

The second low bid submitted by Cheyenne Asphalt, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The third low bid submitted by USA Services of Florida, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The fourth low bid submitted by RJP Enterprises, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and provided insufficient good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON

IFB-Y14-1066-J2, Guardrail and Handrail Installation and Repair

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	DBI Services, LLC	\$1,321,335	\$0	0%	Insuf					20%
2nd Low	Cheyenne Asphalt, Inc.	\$1,494,344.20	\$0	0%	No	\$173,009	13.09%			10%
3rd Low	USA Services of Florida, Inc.	\$1,621,720	\$0	0%	No	\$300,385	22.73%	\$127,376	8.52%	50%
4th Low	RJP Enterprises, Inc.	\$1,743,715	\$0	0%	Insuf	\$422,380	31.97%	\$249,371	16.69%	33%