




Interoffice Memorandum **APPROVED**  
**BY ORANGE COUNTY BOARD**  
**OF COUNTY COMMISSIONERS**

July 8, 2014

JUL 29 2014 KHEBS

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Johnny Richardson, Manager, Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

Subject: Award of Invitation for Bids Y14-7003-SB, Orange County Courthouse Moisture Intrusion Project

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-7003-SB, Orange County Courthouse Moisture Intrusion Project, to the low responsive and responsible bidder, General Caulking and Coatings Company, Inc., in the total contract award amount of \$468,908 which includes the additive bid item.

PROCUREMENT:

The work involves the removal and replacement of the primary layer of existing exterior sealant materials on the twenty-first through the twenty-fifth floors. This work is necessary because the building is leaking in some areas and if not addressed it increases the potential for further leaks and water damage to develop. Work also includes curtain wall wet-glazing and minor drywall repairs. The additive bid item provided for the same work on the fifth through the eighth floors. The project is located in District 5.

FUNDING:

Funding is available in account number 1023-043-0263-6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received. The bid received from Western Waterproofing Company of America was determined to be non-responsive for failure to bid on all bid items. The County's design consultant and staff evaluated the bid submitted by General Caulking and Coatings Company, Inc. and determined it was reasonable. The bid of General Caulking and Coatings Company, Inc. was 16% lower than the bid submitted by Western Waterproofing Company of America. This was attributed to the fact that General Caulking and Coatings Company, Inc. performed the original waterproofing work on the courthouse and is familiar with its security and access challenges.

General Caulking and Coatings Company, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to General Caulking and Coatings Company, Inc.

<u>Bids Received:</u>	<u>Base Bid</u>	<u>Additive Bid</u>	<u>Lump Sum Bid</u>
General Caulking	\$290,298	\$178,610	\$468,908



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

June 27, 2014

**TO:** Sally Bergman, Contract Supervisor  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y14-7003-SB / Orange County Courthouse Moisture Intrusion Project – Additive**

The Business Development Division evaluated one bid submitted for this project and found that the apparent low bidder General Caulking and Coatings Company, Inc. did not achieve good faith effort documentation and reported 0.98% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Florida Cleaning Systems, Inc.	\$4,600.00
<b>Total MWBE Participation</b>		<b>\$4,600.00 (0.98%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division

**BID COMPARISON - ADDITIVE**

**IFB-Y14-7003-SB / Orange County Courthouse Moisture Intrusion Project**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (7%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	General Caulking and Coatings Company, Inc.	\$468,908	\$4,600.00	0.98%	none					21/8