




Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

July 1, 2014

JUL 29 2014 KH/BS

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact: Ruby Rozier, Manager, Traffic Engineering Division
407-836-7890

Subject: Award of Invitation for Bids Y14-1051-CH, Electronic Highway
Safety Devices

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-1051-CH, Electronic Highway Safety Devices, to the low responsive and responsible bidder, Traffic Control Devices, Inc., in the estimated contract award amount of \$522,220 for a 1-year term. Further request authorization to exercise option years one and two.

PROCUREMENT:

Work includes furnishing, installation and maintenance of electronic highway safety devices throughout Orange County. The Electronic Speed Feedback Sign (ESFS) assemblies have a digital display that illuminates to alert motorists of their speed as they approach the sign. The ESFS signs will be utilized at school zones, high crash locations, and locations where motorists routinely violate the speed limit.

The Rectangular Rapid Flashing Beacon (RRFB) sign assemblies alerts motorists that pedestrians may be crossing the road. The RRFB have bright LED lights on top of pedestrian warning signs that pedestrians activate by a push button when they want to cross the road. These signs shall be used at midblock and unsignalized pedestrian crosswalks. These devices will be displayed throughout the County as appropriate.

FUNDING:

Funding is available in account number 1004-072-2720-6320.

APPROVALS:

The Traffic Engineering Division and the Business Development Division concur with this recommendation.

Award of Invitation for Bids Y14-1051-CH, Electronic Highway Safety
Devices

REMARKS:

Two bids were received. Staff reviewed the bids and determined they were reasonable. Traffic Control Devices, Inc. has a satisfactory record of performance and has been determined to be responsible. Therefore, award is recommended to Traffic Control Devices, Inc.

Bids Received

Bid Price

Traffic Control Devices, Inc.

Basic Year: \$522,220

Option Year 1: \$536,635

Option Year 2: \$526,472

Total Bid: \$1,585,327

Traffic Control Product, Inc.

Base Year: \$554,432

Option Year 1: \$558,830

Option Year 2: \$529,876

Total Bid: \$1,643,138




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 30, 2014

TO: Carol A. Hewitt, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y14-1051-CH, Electronic Highway Safety Devices**


The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder **Traffic Control Devices, Inc.** did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by Traffic Control Products of FL, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and provided insufficient good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



BID COMPARISON
IFB-Y14-1051-CH, Electronic Highway Safety Devices

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Traffic Control Devices, Inc.	\$1,585,327	\$0	0%	No					42%
2nd Low	Traffic Control Products of FL, inc.	\$1,643,138	\$0	0%	Insuf	\$57,811	3.65%			33%