



June 2, 2014

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS
JUN 24 2014 KHNP

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Johnny M. Richardson, Manager, Procurement Division

Contact: Sarah Flynn Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y14-755-MM, Evans Dining Hall
HVAC Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-755-MM, Evans Dining Hall HVAC Replacement, to the low responsive and responsible bidder, Pipeline Mechanical, Inc., for the total contract award amount of \$100,460.

PROCUREMENT:

The work includes removal of the existing air handler unit and air cooling condensing unit and associated ductwork, removal of piping and pads and replacing with new, removal of existing exhaust fans and replacing with new, cleaning of existing dry wells and preparations for re-use, patching and sealing all exterior penetrations, and all associated electrical work required to provide a complete HVAC system. The project location is within the Great Oaks Village Complex, which is behind 1800 East Michigan Street, Orlando, Florida 32806 in District 3.

FUNDING:

Funding is available in account number 1023 043 2049 6210.

APPROVALS:

The Capital Projects Division and the Business Development Division concur with this recommendation.

REMARKS:

County staff evaluated the five bids received for reasonableness. Advance Mechanical Systems, Inc. was low bidder. However, they were found non-responsible based on previous unsatisfactory work performed for the County. A protest was filed by Advanced Mechanical Systems, Inc. The protest was denied by the Procurement Manager and it was not appealed. Pipeline Mechanical, Inc. was second low bidder. The 17.13% difference between Pipeline Mechanical, Inc. and the third low bidder, Café Construction & Development, Inc. is attributed to the contractor's means and methods. Pipeline Mechanical, Inc. has a satisfactory record of performance and has favorable references and is determined to be responsible. Therefore, award is recommended to Pipeline Mechanical, Inc.

Y14-755-MM

Page 2 of 2

Bids Received:

Bid Amount:

Pipeline Mechanical, Inc.	\$100,460
Air Mechanical & Service Corp.	\$117,050
Café Construction & Development, Inc.	\$129,400
Ellis Mechanical Corp.	\$150,000
Advance Mechanical Systems, Inc.	Non-responsible



BUSINESS DEVELOPMENT DIVISION

April 9, 2014

TO: Marsha Mussori, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y14-755-MM / Evan's Dining Hall HVAC Replacement**

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder Pipeline Mechanical, Inc. did not achieve good faith effort documentation and reported 12.23% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Comelco, Inc.	\$12,282.00
Total MWBE Participation		\$12,282.00 (12.23%)

The second low bid submitted by Air Mechanical & Service Corp. did not achieve good faith effort documentation and reported 10.49% MWBE participation in their bid.

The third low bid submitted by Orange County MWBE firm Café Construction & Development, Inc. met the MWBE participation goal and reported 31.67% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division

BID COMPARISON

IFB-Y14-755-MM / Evan's Dining Hall HVAC Replacement

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Pipeline Mechanical, Inc.	\$100,460	\$12,282	12.23%	no					18/22
2nd Low	Air Mechanical & Service Corp.	\$117,050	\$12,282	10.49%	no	\$16,590.00	16.51%			20/7
3rd Low	Café Construction & Development, Inc. [mbe-hm]	\$129,400	\$40,980	31.67%	na	\$28,940.00	28.81%	\$12,350.00	10.55%	66/0
4th Low	Ellis Mechanical Corporation	\$150,000	\$13,000	8.67%	no	\$49,540.00	49.31%	\$32,950.00	28.15%	20/13