



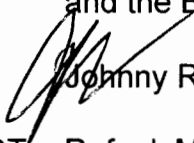
Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

May 22, 2014

JUN 10 2014 NP/CAS

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Rafael Mena, Chief Information Officer, Information Systems and Services Division
Phone 407-836-5200

SUBJECT: Approval of Purchase Order M68352 for Renewal of Support and Annual Maintenance for Oracle Databases

ACTION REQUESTED:

Approval of Purchase Order M68352 for the Renewal of Support and Annual Maintenance for Oracle Databases with Oracle USA, Inc. in the amount of \$703,381.43, for the period of June 1, 2014 through May 31, 2015.

PROCUREMENT:

Oracle databases support critical applications including Advantage Financial, Kronos Time and Attendance, Geographic Information Systems, Corrections Inmate Management, Public Safety 911 & 311, Utility Milling and many more.

FUNDING:

Funding is available in account number 0001-031-0506-3192.

APPROVALS:

The Information Systems and Services Division concurs with this recommendation.

REMARKS:

Oracle USA, Inc. is the only company authorized to support and maintain their products. Although this service is proprietary to Oracle, competition may be obtained through Oracle's authorized resellers. Resellers under the General Services Administration (GSA) contracts can sell maintenance and support and will mark-up the costs 2-3% per line item. However, the actual maintenance and support provided through this arrangement would be provided by Oracle with the

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for Oracle Databases

resellers acting as middlemen. Therefore, staff has concluded that contracting directly with Oracle for this proprietary software maintenance is in the County's best interest. This approach offers the County the lowest service cost and allows for direct contract administration activities with Oracle without having to go through a third party.