



APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS
JUN 10 2014 NP/CAS

May 29, 2014

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Johnny M. Richardson, Manager, Procurement Division

Contact: John P. McGowan, Manager, Capital Planning Division
407-685-5838

Subject: Award of Invitation for Bids Y14-764-MM, Orange County Convention
Center West Building Phase I Hall D Catwalk Power

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-764-MM, Orange County Convention Center West Building Phase I Hall D Catwalk Power, to the low responsive and responsible bidder, Comelco, Inc., for the total contract award amount of \$992,153.

PROCUREMENT:

The work includes connection to existing switchgear located on the exterior of the building, disconnects, distribution equipment and transformers located on the catwalk level, installation of 4 inch conduit at heights exceeding 40 feet above grade in certain locations, coordination of work activities with OUC and related construction work to produce a complete and functional system. The project location is in District 6.

FUNDING:

Funding is available in account number 4430 035 0960 6210.

APPROVALS:

The Orange County Convention Center Capital Planning Division and the Business Development Division concur with this recommendation.

REMARKS:

The low bidder, Axios Construction Services, LLC, stated that their bid did not include the full scope of work required and requested authorization to withdraw. Staff determined that the bid was not adequate to ensure satisfactory performance and the withdrawal request was approved. The second low bidder, Comelco, Inc., has a satisfactory record of performance and has been determined to be responsible. Therefore, award is recommended to Comelco, Inc.

Bids Received:

Bid Amount:

Comelco, Inc.

\$ 992,153

Orion Management LLC

\$1,486,000

Potential Electric, LLC

\$1,629,400

Axios Construction Services, LLC

Bid withdrawn



BUSINESS DEVELOPMENT DIVISION

May 29, 2014

TO: Marsha Mussori, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y14-764-MM / Orange County Convention Center West Building Phase I Hall D Catwalk Power

The Business Development Division evaluated the 3 bids submitted for this project and found that the apparent low bidder Orange County MWBE firm Comelco, Inc. did not achieve good faith effort documentation and reported 7.56% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-am	Anderson Place Construction, LLC	\$75,000.00
Total MWBE Participation		\$75,000.00 (7.56%)

The second low bid submitted by Orion Management, LLC did not achieve good faith effort documentation and reported 0.66% MWBE participation in their bid.

The third low bid submitted by Orange County MWBE firm Potential Electric, LLC did not achieve good faith effort documentation and reported 4.73% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division

BID COMPARISON

IFB-Y14-764-MM / Orange County Convention Center West Building Phase I Hall D Catwalk Power

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Comelco, Inc. [mbe-hm]	\$992,153.00	\$75,000.00	7.56%	no					57/6
2nd Low	Orion Management, LLC	\$1,486,000.00	\$9,750.00	0.66%	no	\$493,847.00	49.78%			4/10
3rd Low	Potential Electric, LLC [mbe-am]	\$1,629,400.00	\$77,000.00	4.73%	no	\$637,247.00	64.23%	\$143,400.00	9.65%	84/5