



Interoffice Memorandum


APPROVED

BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS

April 21, 2014

MAY 13 2014 K.H./BS

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: Robert J. Dudas, Distribution Section Manager, Water Division
PHONE: 407-836-6835

SUBJECT: Award of Invitation for Bids Y14-1032-DG
Meter Boxes

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-1032-DG, Meter Boxes, to the low responsive and responsible bidder, Fortiline Inc., in the estimated contract award amount of \$1,521,420.50 for a 1-year term contract. Further request authority for the Procurement Division to renew the contract for two additional years.

PROCUREMENT

To provide meter boxes on an as-needed basis to support the delivery of residential water services.

FUNDING:

Funding is available in account number 4420-038-1310-9310.

APPROVALS:

The Business Development Division and the Water Division concur with this recommendation and anticipate the entire estimated contract amount will be ordered.

DISCUSSION:

Eight bids were received in response to the solicitation. The bids were evaluated for price, responsiveness and responsibility. Fortiline Inc. is the lowest responsive bidder, therefore, award is recommended to Fortiline Inc.

IFB Y14-1032-DG

Page 2 of 2

The bid tabulation follows.

Fortiline Inc.	\$1,521,420.50
Consolidated Pipe	\$1,524,854.00
Orlando Winwater Works Co.	\$1,542,584.50
HD Supply Waterworks	\$1,572,285.00
Aarmorcast Products Company	\$1,607,617.50
Ferguson Waterworks	\$1,612,569.00
The Pipe Nipple & Supply Co., Inc.	\$1,628,694.20
Corcel Group	\$1,790,282.50




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

April 8, 2014

TO: Dorothy Gordon, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y14-1032-DG, Meter Boxes**

The Business Development Division evaluated the **8 bids** submitted for this project and found that the **1** Orange County Certified Minority Women Business Enterprise bidder **was not within 5%** of the low bid for bid awards of \$750,000.01 to \$2,000,000.00. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Errick Young, Manager, Business Development Division



BID COMPARISON
Y14-1032- DG, Meter Boxes

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Fortiline, Inc,	\$1,521,420.50				
2nd Low	Consolidated Pipe	\$1,524,854.00	\$3,434	0.23%		
3rd Low	Orlando Winwater Works Co.	\$1,542,584.50	\$21,164	1.39%	\$17,731	1.16%
4th Low	HD Supply Waterworks	\$1,572,285.00	\$50,865	3.34%	\$47,431	3.11%
5th Low	Aarmorcast Products Company	\$1,607,617.50	\$86,197	5.67%	\$82,764	5.43%
6th Low	Ferguson Waterworks	\$1,612,569.00	\$91,149	5.99%	\$87,715	5.75%
7th Low	The Pipe Nipple & Supply Co. (WF)	\$1,628,694.20	\$107,274	7.05%	\$103,840	6.81%
8th Low	Corcel Group	\$1,790,282.50	\$268,862	17.67%	\$265,429	17.41%