



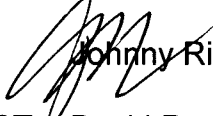
Interoffice Memorandum

March 31, 2014

APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS

MAY 06 2014 NP/CAS

TO: Mayor Teresa Jacobs  
and the Board of County Commissioners

FROM:  Johnny Richardson, Manager, Procurement Division

CONTACT: David Rathbun, Fire Rescue Planning & Technical  
Services Division Chief  
Phone 407-836-9019

SUBJECT: Approval of Contract Y14-616-ZM, CAD Analyst Application and  
Apparatus Deployment Analysis Module.

ACTION REQUESTED:

Approval of Contract Y14-616-ZM, CAD Analyst Application and Apparatus  
Deployment Analysis Module, with Deccan International Corporation in the  
contract award amount of \$218,521.

PROCUREMENT:

The procurement of the CAD Analyst Application and Apparatus Deployment  
Analysis Module will enable Fire Rescue to simulate alternative deployment  
scenarios utilizing historical data and optimization analysis in a map based format.  
The utilization of this software will allow users to make informed deployment  
decisions by evaluating impacts on response times and unit workloads.

FUNDING:

Funding is available in account number 1009-034-0652-3192.

APPROVALS:

The Fire Rescue Department and the Information Systems and Services Division  
concur with this recommendation.

REMARKS:

Staff determined that Deccan International Corporation was the only firm with the  
software to fully provide the services required. To confirm this understanding, the  
intent to award this contract as a sole source award was posted to the Orange  
County website for a period of 10 days with no responses. The amount of the  
procurement is considered reasonable based on an analysis of comparable  
procurements for surrounding counties.