




APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS  
MAY 06 2014 NP/CAS

April 4, 2014

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact: Rodney J. Lynn, Manager, Stormwater Management Division  
407-836-7991

Subject: Award of Invitation for Bids Y14-759-J2, Lake San Susan Drainage  
Well Replacement and Abandonment

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-759-J2, Lake San Susan Drainage Well Replacement and Abandonment, to the sole responsive and responsible bidder, Henderson Wilder, Contractor, in the estimated contract award amount of \$156,085 (Alternate Bid).

PROCUREMENT:

Work includes the abandonment of an existing drainage well and the drilling and construction of a replacement drainage well. Work also includes geophysical logging and flow testing of the replacement well, construction of an inflow pipe and associated structures, demolition and disposal of the existing drainage well enclosure, inflow structure and pipe. Supplemental work activities include mobilization, dewatering, erosion control countermeasures, and site restoration. This project is located in Orange County, District 6.

FUNDING:

Funding is available in account number 1023-072-5035-6330.

APPROVALS:

The Stormwater Management Division and the Business Development Division concur with this recommendation.

Award of Invitation for Bids Y14-759-J2, Lake San Susan Drainage Well Replacement and Abandonment

REMARKS:

Only one bid was received. The sole bidder, Henderson Wilder, Contractor, met the M/WBE goal with 36.25% participation. Queries from staff to potential bidders who failed to compete on this project resulted in the following detailed findings.

**Thompson Well & Pump, Inc.** (Deland, FL). Contractor has successfully completed previous drainage well projects for the County, but stated other current projects and equipment availability as reasons for not competing for this project. Contractor did not attend the pre-bid conference and did not submit to be on the plan-holders list.

**Layne Christensen Company** (Pensacola, FL). Contractor has competed on previous drainage well projects for the County, but stated late notice and resource availability as reasons for not competing for this project. Contractor did not attend the pre-bid conference and did not submit to be on the plan-holders list.

**Conpilog International Company.** (Orlando, FL). Contractor has performed previous drainage well projects for the County, but stated bond capacity limitations and drainage well construction not being a core business for the company as reasons for not competing for this project. Contractor did not attend the pre-bid conference and did not submit to be on the plan-holders list.

**Uribe Site Development, Inc.** (Orlando, FL). Contractor has performed subcontract work for primes on drainage well projects. Contractor did attend the pre-bid conference and did not submit to be on the plan-holders list.

The solicitation contained an alternate bid for an optional installation method for the drainage well surface casing. The base bid required the use of mud-rotary drilling installation method for installing the surface casing and the alternate bid allowed the installation method by impact driving. The alternate bid was determined to be more cost effective. This type of work requires a specialized skill and there are limited contractors competing for the work. In comparing unit prices of similar and recent projects, staff determined prices bid by Henderson Wilder, Contractor were reasonably consistent with the average cost of past projects. Also, the bid is consistent with the engineer's estimate of \$165,401. Therefore, the bid is considered reasonable. Henderson Wilder, Contractor, has a satisfactory record of performance and has been determined to be responsible.

<u>Bid Received</u>	<u>Base Bid:</u>	<u>Alternate Bid:</u>
Henderson Wilder, Contractor	\$158,410	<b>\$156,085</b>



**BUSINESS DEVELOPMENT DIVISION**

March 5, 2014

**TO:** John Schmidt, Senior Contract Administrator  
Procurement Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y14-759-J2 / Lake San Susan Drainage Well Replacement and Abandonment - Alternate**

The Business Development Division evaluated the one bid submitted for this project and found that the apparent low bidder Henderson Wilder, Contractor met the MWBE participation goal and reported 36.25% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	Uribe Site Development	\$54,960.00
Mbe-hm	PES, LLC	\$1,625.00
<b>Total MWBE Participation</b>		<b>\$56,585.00 (36.25%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division

**BID COMPARISON - ALTERNATE**

**IFB-Y14-759-J2 / Lake San Susan Drainage Well Replacement and Abandonment**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>Difference From Low Bid (7%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Henderson Wilder, Contractor	\$156,085.00	\$56,585.00	36.25%	na					0/16