




APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS
MAY 06 2014 NP/CAS

April 3, 2014

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Johnny M. Richardson, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y14-194-J2, Stormwater Slip Lining
Rehabilitation Services

ACTION REQUESTED:

Approval to award Invitation for Bids Y14-194-J2, Stormwater Slip Lining Rehabilitation Services, to the low responsive and responsible bidder, Layne Inliner, LLC, in the estimated annual contract award amount of \$3,556,260. Further request authorization for the Procurement Division to exercise contract option years one and two.

PROCUREMENT:

Work under this contract consists of providing all labor, materials, equipment and incidentals necessary to repair and/or restore stormwater lines, including installation of a resin impregnated cured in place pipe (RICIPP) lining, site preparation, clean-up and hauling off unsuitable materials. Work shall be issued on an as needed basis throughout Orange County, Florida.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and the Business Development Division concur with this recommendation.

Award of Invitation for Bids Y14-194-J2, Stormwater Slip Lining Rehabilitation Services

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REMARKS:

Five bids were received. The bid of Ric-Man Construction Florida, Inc. was determined non-responsible due to the lack of verifiable prior experience. The low bidder, Layne Inliner, LLC, provided adequate good faith effort documentation. As the bid of Layne Inliner, LLC was approximately 19% lower than the next low responsible bidder, Insituform Technologies, LLC, the County requested further confirmation from the low bidder. The low bidder provided written confirmation of pricing and understanding of scope, including an explanation that pricing advantages are due to local manufacturing of materials and extensive prior experience with this type of work. Staff therefore determined the pricing is considered reasonable. Layne Inliner, LLC has a satisfactory record of performance for this type of work and has been determined to be responsible.

Bids Received


Layne Inliner, LLC.	Base Year:	\$3,556,260
	Option Year 1:	\$3,556,160
	Option Year 2:	<u>\$3,556,160</u>
	Total Bid:	\$10,668,580
Insituform Technologies, LLC	Base Year:	\$4,156,330
	Option Year 1:	\$4,255,095
	Option Year 2:	<u>\$4,356,605</u>
	Total Bid:	\$12,768,030
Lanzo Trenchless Technologies	Base Year:	\$5,019,085
	Option Year 1:	\$5,149,485
	Option Year 2:	<u>\$5,148,860</u>
	Total Bid:	\$15,317,430
SAK Construction, LLC	Base Year:	\$6,836,800
	Option Year 1:	\$7,017,000
	Option Year 2:	<u>\$7,235,400</u>
	Total Bid:	\$21,089,200



BUSINESS DEVELOPMENT DIVISION

April 2, 2014

TO: John Schmidt, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y14-194-J2, Stormwater Slip Lining Rehabilitation Services (Revised)**

The Business Development Division evaluated the **3 lowest** bids of the **5 bids** submitted for this project and found that the apparent low bidder **Layne Inliner, LLC** did not meet the Orange County MWBE participation goal of 25%. They reported .18% MWBE participation in their bid and provided good faith effort documentation. Please note the following certified MWBE participation:

WF	Winter Garden Grassing, Inc.	\$19,500.00
Total MWBE Participation		\$19,500.00

The second low bid submitted by Insituform Technologies, LLC did not meet the Orange County MWBE participation goal of 25%. They reported .27% MWBE participation in their bid and provided insufficient good faith effort documentation.

The third low bid submitted by Lanzo Trenchless Technologies South did not meet the Orange County MWBE participation goal of 25%. They reported .25% MWBE participation in their bid and provided insufficient good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



BID COMPARISON

IFB-Y14-194-J2, Stormwater Slip Lining Rehabilitation Services (Revised)

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Layne Inliner, LLC	\$10,668,580	\$19,500	0.18%	yes					10%
2nd Low	Insituform Technologies, LLC	\$12,768,030	\$34,000	0.27%	Ins	\$2,099,450	19.68%			27%
3rd Low	Lanzo Trenchless Technologies South	\$15,317,430	\$38,000	0.25%	Ins	\$4,648,850	43.58%	\$2,549,400	19.97%	15%
4th Low	SAK Construction, LLC	\$21,089,200	\$0	0.00%	Ins	\$10,420,620	97.68%	\$8,321,170	65.17%	16%

Insituform Technologies was listed as a MWBE, but they are not certified with Orange County