



Interoffice Memorandum

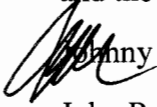
APPROVED

BY ORANGE COUNTY BOARD

June 12, 2013 OF COUNTY COMMISSIONERS

JUL 16 2013 NP/JM

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

FROM:  Danny M. Richardson, Manager, Purchasing and Contracts Division

CONTACT: John P. (Jack) McGowan, Manager, Capital Planning,
Orange County Convention Center

PHONE : (407) 685-5838

SUBJECT: Award of Invitation for Bids Y13-7009-SB, Orange County
Convention Center West Building, Hall E, Office and Restroom
Renovation

RECOMMENDATION

Approval to award Invitation for Bids Y13-7009-SB, Orange County Convention Center West Building, Hall E, Office and Restroom Renovation, to the low responsive and responsible bidder, Air Ideal, Inc., in the total contract award amount of \$1,099,000. Funds are available in account 4430 035 0966 6210. The Orange County Convention Center and the Business Development Division concur with this recommendation.

PURPOSE

The Project includes the renovation of existing concession and food service storage space adjacent to halls D&E into a food preparation and food staging area to support show catering and food service distribution requirements. Also included is renovation and upgrade of the first level men's and women's toilet rooms adjacent to Halls D and E which are original to the 1983 construction of the facility. This renovation includes the reconfiguration of men's and women's toilets to conform to code, to meet parity requirements between male and female restrooms, and to ensure the upgrade of stalls and amenities to comply with current convention industry expectations. Renovation and refurbishment of two existing show manager's areas, two associated restrooms, lobby area and elevator located on the second floor mezzanine level is also included in the project. These rooms are original to the 1983 construction and warrant renovation to meet expectations and requirements for revenue generating meeting spaces.

DISCUSSION

Five bids were received. Air Ideal, Inc. has a satisfactory record of performance and has been determined to be responsible. Therefore, award is recommended to Air Ideal, Inc.

Bids Received:

Bid Amount:

Air Ideal, Inc.	\$1,099,000
Johnson-Laux Construction, LLC	\$1,133,000
Axios Construction Services, LLC	\$1,173,593
Mulligan Constructors, Inc.	\$1,269,657
Comelco, Inc.	\$1,361,260



BUSINESS DEVELOPMENT DIVISION

May 31, 2013

TO: Sally Bergman, Contract Supervisor
Purchasing & Contracts Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y13-7009-SB / Orange County Convention Center, West Building, Hall E,
Show Manager's Office and Restroom Renovation

The Business Development Division evaluated the 3 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder Air Ideal, Inc. achieved good faith effort documentation and reported 0.00% MWBE participation in their bid. Please note the following certified MWBE participation:

The second low bid submitted by Johnson-Laux Construction, LLC did not achieve good faith effort documentation and reported 19.71% MWBE participation in their bid.

The third low bid submitted by Orange County certified MWBE Axios Construction Services, LLC did not achieve good faith effort documentation and reported 15.92% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division

BID COMPARISON

IFB-Y13-7009-SB / Orange County Convention Center, West Building, Hall E, Show Manager's Office and Restroom Renovation

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Air Ideal, Inc.	\$1,099,000	\$0.00	0.00%	yes					19/14
2nd Low	Johnson-Laux Construction, LLC	\$1,133,000	\$223,331.00	19.71%	no	\$34,000.00	3.09%			6/26
3rd Low	Axios Construction Services, LLC [mbe-afam]	\$1,173,593	\$186,831.00	15.92%	no	\$74,593.00	6.79%	\$40,593.00	3.58%	60/20
4th Low	Mulligan Constructors, Inc.	\$1,269,657	\$396,531.00	31.23%	na	\$170,657.00	15.53%	\$136,657.00	12.06%	7/15
5th Low	Comelco, Inc. [mbe-hm]	\$1,361,260	\$473,409.92	34.78%	na	\$262,260.00	23.86%	\$228,260.00	20.15%	62/5