



Interoffice Memorandum

APPROVED
BY ORANGE COUNTY BOARD
OF COUNTY COMMISSIONERS
JUL 16 2013 NP/JM

June 24, 2013

TO: Mayor Teresa Jacobs
and the Board of County Commissioners
FROM: Johnny M. Richardson, Manager, Purchasing and Contracts Division
CONTACT: John P. (Jack) McGowan, Manager, Capital Planning, Orange County
Convention Center (OCCC)
PHONE: (407) 685-5838
SUBJECT: Award of Invitation for Bids Y13-7018-SB, Orange County Convention
Center West Building Restroom Upgrade Level III, Halls A & B

RECOMMENDATION

Approval to award Invitation for Bids Y13-7018-SB, Orange County Convention Center
West Building Restroom Upgrade Level III, Halls A & B, to the low responsive and
responsible bidder, Axios Construction Services, LLC in the total contract award amount
of \$984,800. Funds are available in account 4430 035 0966 6210. The Orange County
Convention Center and the Business Development Division concur with this
recommendation.

PURPOSE

Halls A and B concourse restrooms, located on level 3 of the West Building, are original
to construction and are in need of upgrading to more energy efficient fixtures and
equipment. This renovation includes the reconfiguration of men's and women's toilets to
conform to code, to meet parity requirements between male and female restrooms, and to
ensure the upgrade of stalls and amenities to comply with current convention industry
expectations.

DISCUSSION

Seven bids were received. Axios Construction Services, LLC achieved the M/WBE goal
with 68.36% participation. Axios Construction Services, LLC has a satisfactory record of
performance and has been determined to be responsible. Therefore, award is
recommended to Axios Construction Services, LLC.

Bid Received:

Bid Amount:

Table with 2 columns: Bid Received and Bid Amount. Rows include Axios Construction Services, LLC (\$984,800), Mulligan Constructors, Inc. (\$1,069,282), Theobald Construction, LLC (\$1,078,560), Johnson-Laux Construction, LLC (\$1,106,000), BDG Construction Services, LLC (\$1,142,000), Gomez Construction Company (\$1,245,725), and Pillar Construction Group, LLC (\$1,283,394).



BUSINESS DEVELOPMENT DIVISION

June 24, 2013

TO: Sally Bergman, Contract Supervisor
Purchasing & Contracts Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y13-7018-SB / Orange County Convention Center West Building
Restroom Upgrade Level III, Halls A and B**

The Business Development Division evaluated the 3 lowest bids of the 7 bids submitted for this project and found that the apparent low bidder Orange County certified MWBE Axios Construction Services, LLC met the MWBE participation goal and reported 68.36% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-afam	Axios Construction Services, LLC	\$508,217.00
Mbe-am	Power Engineering Group	\$165,000.00
Total MWBE Participation		\$673,217.00 (68.36%)

The second low bid submitted by Mulligan Constructors, Inc. achieved good faith effort documentation and reported 30.23% MWBE participation in their bid.

The third low bid submitted by Theobald Construction, LLC did not achieve good faith effort documentation and reported 0.00% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division

BID COMPARISON

IFB-Y13-7018-SB / Orange County Convention Center West Building Restroom Upgrade Level III, Halls A and B										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Axios Construction Services, LLC [mbe-afam]	\$984,800	\$673,217.00	68.36%	na					60/20
2nd Low	Mulligan Constructors, Inc.	\$1,069,282	\$323,201.00	30.23%	na	\$84,482.00	8.58%			0/30
3rd Low	Theobald Construction, LLC	\$1,078,560	\$0.00	0.00%	no	\$93,760.00	9.52%	\$9,278.00	0.87%	0/0
4th Low	Johnson-Laux Construction, LLC	\$1,106,000	\$315,604.00	28.54%	na	\$121,200.00	12.31%	\$36,718.00	3.43%	6/31
5th Low	BDG Construction Services, LLC	\$1,142,000	\$400,228.00	35.05%	na	\$157,200.00	15.96%	\$72,718.00	6.80%	0/0
6th Low	Gomez Construction Company	\$1,245,725	\$486,597.00	39.06%	na	\$260,925.00	26.50%	\$176,443.00	16.50%	37/11
7th Low	Pillar Construction Group, LLC	\$1,283,394	\$142,000.00	11.06%	no	\$298,594.00	30.32%	\$214,112.00	20.02%	16/16