



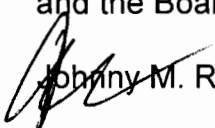
Interoffice Memorandum

APPROVED  
BY ORANGE COUNTY BOARD  
OF COUNTY COMMISSIONERS

June 20, 2013

JUL 16 2013 NP/JM

TO: Mayor Teresa Jacobs  
and the Board of County Commissioners

FROM:  Johnny M. Richardson, Manager, Purchasing and Contracts Division

CONTACT: Robin L. Hammel, P.E., Manager, Public Works Engineering Division  
PHONE: (407) 836-7909

SUBJECT: Award of Invitation for Bids Y13-789-CH  
Ponkan Road and Plymouth-Sorrento Road Intersection  
Improvements

**RECOMMENDATION**

Approval to award Invitation for Bids Y13-789-CH, Ponkan Road and Plymouth-Sorrento Road Intersection Improvements, to the low responsive and responsible bidder, Stage Door II, Inc., in the total estimated contract award amount of \$1,387,787.50. Funds are available in account number 1002-072-2722-6311. The Public Works Engineering Division and the Business Development Division concur with this recommendation.

**PURPOSE**

This project consists of constructing left turn lanes on all approaches at the intersection. The work will include roadway widening, milling, resurfacing, drainage improvements, signing, pavement marking, and signalization. The project also will include upgrading the existing traffic signal to mast arm at the intersection. The total length of the project is approximately 3,840 linear feet.

**DISCUSSION**

Five bids were received. Stage Door II, Inc. provided adequate good faith documentation. References provided by Stage Door II, Inc. were verified and the bidder was determined to be responsible. Therefore, award is recommended to Stage Door II, Inc.



**BUSINESS DEVELOPMENT DIVISION**

May 8, 2013

**TO:** Carol Hewitt, Senior Contract Administrator  
Purchasing & Contracts Division

**FROM:** Dexter Watts, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y13-789-CH / Ponkan Road and Plymouth-Sorrento Road Intersection Improvements**

The Business Development Division evaluated the 3 lowest bids of the 5 bids submitted for this project and found that the apparent low bidder Stage Door II, Inc. achieved good faith effort documentation and reported 0.72% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	Winter Garden Grassing	\$10,000.00
<b>Total MWBE Participation</b>		<b>\$10,000.00 (0.72%)</b>

The second low bid submitted by Atlantic Civil Constructors Corporation did not achieve good faith effort documentation and reported 11.81% MWBE participation in their bid.

The third low bid submitted by Schuller Contractors Incorporated achieved good faith effort documentation and reported 14.91% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Errick Young, Manager, Business Development Division

Bids Received:

Estimated Total Bid:

Stage Door II, Inc.	\$1,387,787.50
Atlantic Civil Contractors Corporation	\$1,395,529.80
Schuller Contractors Incorporated	\$1,457,000.00
Ranger Construction Industries	\$1,536,763.00
Gibbs & Register, Inc.	\$1,600,904.25

## BID COMPARISON

IFB-Y13-789-CH / Ponkan Road and Plymouth-Sorrento Road Intersection Improvements										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Stage Door II, Inc.	\$1,387,787.50	\$10,000.00	0.72%	yes					65/5
2nd Low	Atlantic Civil Constructors Corporation	\$1,395,529.80	\$164,788.60	11.81%	no	\$7,742.30	0.56%			35/7
3rd Low	Schuller Contractors Incorporated	\$1,457,000.00	\$212,925.00	14.61%	yes	\$69,212.50	4.99%	\$61,470.20	4.40%	71/14
4th Low	Ranger Construction Industries, Inc.	\$1,536,763.00	\$161,000.00	10.48%	no	\$148,975.50	10.73%	\$141,233.20	10.12%	34/8
5th Low	Gibbs & Register, Inc.	\$1,600,904.25	\$401,105.00	25.05%	na	\$213,116.75	15.36%	\$205,374.45	14.72%	38/5