



**Adaptive Insights LLC**  
**2300 Geng Road, Suite 100**  
**Palo Alto, CA 94303**  
**United States**

## Order Form and Agreement

**Offer valid through:** 1/29/2021  
**Prepared by:**  
 Summer Pilgeram  
 summer.pilgeram@workday.com

## Customer Information

Company Name	Main Contact	Billing Contact	Provisioning Contact
Visit Orlando 6277 Sea Harbor Drive #400 Orlando, FL, 32821 US	Keith Swider Vice President, Finance & Business Affairs keith.swider@visitorlando.com (407) 363-5823	Keith Swider Vice President, Finance & Business Affairs keith.swider@visitorlando.com (407) 363-5823	Keith Swider Vice President, Finance & Business Affairs keith.swider@visitorlando.com (407) 363-5823

## Order Information

<b>Start Date:</b> 2/25/2021	<b>Billing Terms:</b> Net 30	<b>Order Type:</b> Renewal	<b>Quote #:</b> Q-128081
<b>End Date:</b> 2/24/2022	<b>Currency:</b> USD	<b>Clone/Convert Domain?:</b>	<b>Partner:</b>
<b>Term (Months):</b> 12	<b>PO Number:</b>		

## Subscription Items

Qty	Product	Net Amount
1	Adaptive Planning Base Fee (Enterprise)	USD 9,804
2	Adaptive Planning - Admin Seat	USD 3,064
13	Adaptive Planning - Standard Seat	USD 6,372
1	Process Management (Enterprise)	USD 3,064
1	Integration Framework - Single System - Cloud	USD 2,785
1	Integration for MS Dynamics GP	USD 0
1	eLearning (For up to 2 users)	USD 1,225
Subscription Subtotal:		USD 47,240
Subscription Discount:		USD 20,926
<b>Total Subscription:</b>		<b>USD 26,314</b>

## Totals (excludes any applicable local taxes)

Subscription Total:	USD 26,314
Service Total:	USD 0
<b>Grand Total:</b>	<b>USD 26,314</b>

## Order Terms

This Order Form is between the legal entity signing below ("Customer") and Adaptive Insights LLC or the applicable Affiliate of Adaptive Insights LLC indicated on this Order Form ("Adaptive Insights"). Use of the Planning Service is subject to the terms and conditions of the Master Subscription Agreement ("MSA") and the Planning Addendum ("Addendum"), both of which located at <https://www.adaptiveplanning.com/legal/contract-terms-and-conditions> and are incorporated herein by reference. For purposes of the MSA, this Order Form is the Signature Document.

The Adaptive Insights contracting entity identified on this Order Form determines the governing law that applies to the judicial interpretation and resolution of any disputes arising out of or relating to the MSA. If Customer is contracting with (i) Adaptive Insights LLC, the governing law is the State of New York, U.S.A.; (ii) Adaptive Insights Pty Ltd. (Australia and New Zealand), the governing law is the State of New South Wales, Australia; (iii) Adaptive Insights, Ltd. (Canada), the governing law is the Province of Ontario; (iv) Adaptive Insights Co., Ltd. (Japan), the governing law is the laws of Japan; or (v) Adaptive Insights Limited (United Kingdom and

Ireland), the governing law is the laws of England. Each party irrevocably submits to the exclusive jurisdiction of the courts of the aforementioned applicable jurisdiction, and each party agrees to the applicable law above without regard to rules regarding choice of law or conflicts of law.

Total Subscription & Support Fees for the full Subscription Term (including Multi Year Terms) are due and payable thirty (30) days from the date of invoice which shall be issued on the Subscription Start Date listed above. Fees for Professional Services are payable per the Statement of Work.

Except as otherwise provided in the Subscription Agreement or this Order Form, this is a non-cancelable, non-refundable purchase. I hereby represent that I am an authorized signatory and have read and agree to the terms of this Order Form.

Adaptive Insights LLC  
Signature:

DocuSigned by:  
*Trevor Lampkin*  
75EF8944C10D427...  
Trevor Lampkin  
Authorized Signer  
1/25/2021 | 4:07:01 PM PST

CUSTOMER  
Signature:

DocuSigned by:  
*Keith Swider*  
F259CFCF562E4B3...  
Keith Swider  
VP of Finance  
1/25/2021 | 2:17:46 PM PST

Name:  
Title:  
Date:

Name:  
Title:  
Date: