


**CHANGE ORDER**


PS and Client hereby agree to change the terms of an existing Statement of Work as set out below:

<b>Client</b>	<b>Visit Orlando, The Official Tourism Association, 6277 Sea Harbor Drive, Suite 400, Orlando, FL 32821-8043, United States of America ("Client") Contact: Danielle Hollander</b>
<b>PS</b>	<b>Sapient Corporation, d/b/a Publicis Sapient 40 Water Street, Boston, MA 02109, United States of America Contact: Chanel Abislaiman</b>
<b>Number of this Change</b>	<b>218364-1</b>
<b>Statement of Work being changed ("SOW")</b>	<b>Statement of Work: 2020 Production Agency</b>  Except as expressly changed in this Change Order, all terms of the SOW remain in force.
<b>Scheduled Start Date</b>	January 1, 2020
<b>Scheduled End Date</b>	March 31, 2020
<b>Details of Change</b>	See Schedule A
<b>Cost of Change Order</b>	Decrease of \$400,000

**SIGNED FOR PUBLICIS SAPIENT**

By:   
 \_\_\_\_\_  
 Name: Joey Wilson  
 \_\_\_\_\_  
 Title: SVP  
 \_\_\_\_\_  
 Date: 4/28/2020  
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**SIGNED FOR CLIENT**

By:   
 \_\_\_\_\_  
 Name: George Aguel  
 \_\_\_\_\_  
 Title: President & CEO  
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 Date: April 23, 2020  
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**SCHEDULE A**  
**CHANGE ORDER DETAILS**

**1. REASON & SCOPE**

Due to changing business conditions as a result of the COVID-19 virus, Client has asked PS to stop work and conclude the project effective end of day March 31, 2020.

PS will cease all efforts and provide all assets, documentation and knowledge transfer to Client based on work completed to-date.

Client will pay for previously submitted fee invoices (\$240,000) equalling the work performed to-date, and other expenses that have already been incurred.

The **End Date** of SOW is effective March 31, 2020.

The **Estimated Service Cost** of SOW is **reduced by** \$400,000. The new total amount is \$240,000.

The **Estimated Total Expenses** of SOW are only as incurred to-date.

**2. SCHEDULE**

The commencement date of the SOW remains unchanged.

The completion date of the SOW is hereby adjusted to March 31, 2020 (the "Shortened Term").

**3. TEAM DETAILS**

The team composition set forth in the original contract is hereby deleted in its entirety and not replaced with any new team composition.

**4. SCOPE OF SERVICES**

N/A

**5. CLIENT AND THIRD PARTY RESPONSIBILITIES**

N/A

**6. ASSUMPTIONS**

N/A

**7. COST OF CHANGE ORDER**

The original value of SOW is reduced by \$400,000. The new total amount is \$240,000.